



L-INCUBATOR

INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

NOIDA Campus @B1, Institutional Area, Sector 62,

NOIDA- 201307



VACANCY NOTIFICATION (CALL FOR APPLICATIONS)

Subject – Recruitment to the temporary position of Assistant Vice President on contract for L-Incubator:

L-incubator is sponsored & hosted Organization by IIM Lucknow (internationally reputed business school in India), sponsored by NSTEBD, DST, GOI and UP Government.

L- Incubator invites applications from the interested and eligible candidates for the selection of one position of Assistant Vice President on contract initially for a period of 11 months, which may be considered further for extension as per the need and policy of the L- Incubator. The details are as follows-

Post- Assistant Vice President – Strategic Alliances and Start-up Education (SUP)

Compensation: In the scale of total remuneration between Rs. 50000-75000 (all-inclusive) with break up available with incubator & provision of equity in the incubated startups as per L-Incubator's policy. Additionally medical insurance is being considered for the working executive as per policy of the Incubator.

The AVP- SA & SUP will be the key member of the incubator executive team, who will manage corporate partner relations, start-up mentor engagement, training, education, course design and research on incubators & start-ups as part of **L-School** division of L-incubator. Candidates with Entrepreneurship education, research / experience will be given preference.

Qualifications:

- Masters in Social Sciences/ Management / or Bachelor of Technology/ Engineering, minimum 5 years' experience in Business alliances & start-up education activities of the incubated for start-ups
- Fluent in spoken and written English.
- **Age** : below 40 years as on the closing date for receipt of application

Job Profile:

- Responsible for the overall management of corporate relations for the start-ups and incubator.
- Managing these and other technological alliances needed by the Incubator.
- Take ownership of the portfolio management of these relations, including monitoring & reporting of the progress and conflict resolution, if any.
- Design and mobilize a network of Mentors, Subject Matter Experts and Strategic partners for helping the incubated startups in early growth stage.
- Design and help in designing, marketing, coordinating the training, education,

mentoring sessions and feedback.

- To work on tight schedules with absolute time-bound and quality delivery
- Experience in working with senior management and startup founders.
- Must have experience of working in a corporate/business focused environment and having exposure to AI, IoT, Data Analytics, 3D printing and other emerging technologies.
- Excellent communication & negotiation skills.
- Most important, should fit into the team behaviorally, technically, culturally and high standards of ethics
- Proven track record of increasing revenue through generation of leads.

General Conditions:

1. The candidates may forward their resume and other relevant documents (scanned copies) to e-mail incubator_hr@iiml.ac.in latest by May 5, 2018 (5.30pm) .
2. All the received applications for the said post will be shortlisted and only the shortlisted candidates will be invited through e-mail to appear in the interview on the scheduled date and time.
3. The candidates have to produce their bio-data along with a set of photocopies in support of their educational qualifications, experience etc. at the time of interview. They should also bring all testimonial in original for verification purpose.
4. No TA/DA or any other incidental expenses will be reimbursed for attending the interview.
5. Initial appointment will be for 11 months on contract renewable further subject to satisfactory performance of the incumbent and need of the L-Incubator.
6. The compensation will be decided out depending on qualification, experience, last drawn salary and relevant factors.
7. Candidates are advised to visit the website of IIM Lucknow (www.iiml.ac.in)/ (www.iimlincubator.com) regularly for updation, amendments and corrigenda (if any). It will be placed on Institute website only.
8. L-Incubators reserves the right not to fill the above position, if it desires so.
9. Canvassing in any form will be a disqualification.

**Managing Director, L- Incubator
Indian Institute of Management- Noida Campus
B-1, Institutional Area, Sector-62, Noida**