



L INCUBATOR @ IIM- LUCKNOW

— NOIDA CAMPUS —



B1, Institutional Area, Sector 62,

NOIDA- 201307

CALL FOR APPLICATIONS

INVITING “ROCKSTAR” SALES & MKTG PROFESSIONALS

This will initially be a contractual appointment for the period of 6 months – and can convert into a Permanent Position.

This vacancy announcement is made by L-Incubator on behalf of Constems- AI Systems Pvt. Ltd., a start-up company incubated at L-Incubator.

Constems-AI is an artificial Intelligence (AI) and Immersive Solutions Company. Our products and services are AI based systems solutions, which provide smart analytics solution to Retailers and Commercial premises owners using Computer Vision and Machine Learning. Our offerings, in area of AR, VR, and IoT, targets towards brands and marketers to help them connect with their users / consumers and facilitating in selling more effectively.

Constems AI – Sales & Mktg. Manager for its Product & Service Solutions:

Base Location: Sec 62, Noida UP

Pre-requisites Skills: –

- UG / PG with Sales experience in the area of selling and marketing technology hardware & software products (Computers, Surveillance Cameras & Mobile Phones / Monitors etc.) to SMEs, Retailers & Corporates / Institutions
- Should have handled target driven positions
- Years of Relevant Experience: 3yrs to 5yrs
- Flexible to travel: ~80% of the time in North India

What is in it for the candidate?

- Experience to grow with high-end technology company founded by NITs & IIMs alumni
- Exposure to build end-to-end sales & marketing value-chain
- Clear career path and incentives linked to performance

- Needless to say – competitive package (fixed & variable components, sales target and performance linked) and ESOPs

✓ **How to apply?**

- Send your detailed resume to **incubator_hr@iiml.ac.in**
- The subject line should clearly mention: **Sales & Mktg Role- Constems**
- **Last date to apply: July 20, 2017**